

# **PROCUREMENT AND BUSINESS SEMINAR**

## **UNDERSTANDING THE FAUQUIER COUNTY PROCUREMENT PROCESS**

*A program for Fauquier County and surrounding area businesses on how to access the Fauquier County bid and proposal process; and to discuss new changes to the procurement process that affect bidding on Fauquier County sponsored projects.*

Sponsored by:  
The Fauquier County Department of Economic Development  
&  
The Fauquier County Procurement Division of the Finance Department

**Date: Friday, November 4, 2005**

**Time: 8:00 AM – 10:00 AM**

**Where: Lord Fairfax Community College, The Barn**

*Who would attend?*

*Any local businesses interested in bidding on County and School projects.  
Any local businesses interested in learning more about the County bid process.*

### **PROGRAM AGENDA**

**Welcome:** Talmage Reeves, Department Head, Fauquier County Department of Economic Development

Vivian McGettigan, Department Head, Fauquier County Department of Finance

**Overview of Procurement Office and Process:** Sue Monaco, Procurement Division, Fauquier County Department of Finance

- When and why projects go through the bid process
- How to Get On the Bidder's List
- New Changes to the Process

Electronic Postings and Availability of Bid Opportunities

### **Questions & Answers**

**Please RSVP to:** Holly Browne, Department of Economic Development  
540-349-1231 or [Holly.Browne@fauquiercounty.gov](mailto:Holly.Browne@fauquiercounty.gov)